

# Member Benefits

Take advantage of our signature benefits to keep you and your business engaged, connected, and growing.

A FaB membership is company-wide and covers all your employees, making these benefits available to you and your entire team.

## Standard

- Access to our network of FaBricators for you & your team
- Access to our members-only events & webinars
- Unlimited positions on our job listing
- Unlimited events on our industry calendar
- Member directory profile on our website
- Members-only discounts on lab supplies, lab testing, food safety training, and UHC healthcare plans

## Choice

- Access to our network of FaBricators for you & your team
- Access to our members-only events & webinars
- Unlimited positions on our job listing
- Unlimited events on our industry calendar
- Member directory profile on our website
- Members-only discounts on lab supplies, lab testing, food safety training, and UHC healthcare plans



- Council representation from your company's leadership *for food and beverage companies*
- Your logo and company description in our annual report

## Select

- Access to our network of FaBricators for you & your team
- Access to our members-only events & webinars
- Unlimited positions on our job listing
- Unlimited events on our industry calendar
- Member directory profile on our website
- Members-only discounts on lab supplies, lab testing, food safety training, and UHC healthcare plans



- Council representation from your company's leadership
- Quarterly digital ad space, including a half-page ad in our annual report
- Free exhibition at our annual Farm -Factory-Fork event
- Four free seats at our All Member Meeting
- Insights from our full membership via targeted survey questions
- Your logo prominently displayed in our member listing

## Premium

- Access to our network of FaBricators for you & your team
- Access to our members-only events & webinars
- Unlimited positions on our job listing
- Unlimited events on our industry calendar
- Member directory profile on our website
- Members-only discounts on lab supplies, lab testing, food safety training, and UHC healthcare plans



- Member exclusivity - be the only Premium member in your category
- Council representation from your company's leadership
- Quarterly digital ad space, including a full-page ad in our annual report
- Free exhibition at our annual Farm -Factory-Fork event
- A one-minute introduction at our All Member Meeting
- Eight free seats at our All Member Meeting
- The opportunity to speak at and/or host a member session or webinar
- Insights from our full membership via targeted survey questions
- Your logo displayed on our homepage
- Your logo prominently displayed in our member listing

# Annual Membership Fees

A FaB membership is company-wide and covers all your employees.

*Membership dues may be deductible for federal income tax purposes as an ordinary and necessary business expense (not as a charitable contribution). Fully 98% of your membership is a tax-deductible expense. However, members should contact their own tax advisers for specific tax information and advice.*

## Food and Beverage Company

Includes manufacturers, makers, processors, and distributors of food and beverage products, alcoholic and non-alcoholic beverages, pet food and animal feed, processing and restaurant equipment, packaging and packaging equipment, supplements, and ingredients including seasonings, flavors, oils, binders, enhancers, enzymes, and cultures; farmers or producers of herds, crops, hatcheries, and fisheries; retailers including grocers, specialty & farmers markets, liquor, convenience, and online; shared-use kitchen operators, restaurants, food halls, food trucks, tasting rooms, and caterers.

	Standard	Choice	Select	Premium
10 or fewer FTEs in Wisconsin	\$200	\$400	\$800	\$15,000
11-50 FTEs in Wisconsin	\$550	\$1,100	\$2,200	\$15,000
51-100 FTEs in Wisconsin	\$825	\$1,650	\$3,300	\$15,000
101-300 FTEs in Wisconsin	\$1,100	\$2,200	\$4,400	\$15,000
301-500 FTEs in Wisconsin	\$1,650	\$3,300	\$6,600	\$15,000
501-750 FTEs in Wisconsin	\$2,200	\$4,400	\$8,800	\$15,000
751 - 1,000 FTEs in Wisconsin	\$2,750	\$5,500	\$11,000	\$15,000
1,001+ FTEs in Wisconsin	\$3,300	\$6,600	\$13,200	\$15,000

## Food Industry Non-Profit or Trade Association

Includes food banks and pantries for hunger relief, food and beverage-related non-profits, and industry trade and professional associations.

	Standard	Choice	Select	Premium
	\$250	\$500	\$1,000	\$15,000

## Higher Education or Government/Economic Development Entity

Includes colleges, universities, workforce development agencies, governmental entities, and economic development entities.

	Standard	Choice	Select	Premium
	N/A	N/A	\$1,500	\$15,000

## Technical Service Provider

Includes technical consulting and commercialization services; architecture, design, construction, building, mechanical, or general contractor services; engineering, power, automation, controls, and digitalization; cold or dry storage; food safety products, technologies, training, certification, regulatory, audit, and consulting services; maintenance, sanitation, waste treatment, recycling, composting, biodigestion, water technology and treatment; logistics, transportation, brokerage, and importing/exporting; and laboratory testing and manufacturing of lab and testing supplies.

	Standard	Choice	Select	Premium
	\$1,500	\$3,000	\$6,000	\$15,000

## Professional Service Provider

Includes financial services and banks, investors, insurance and risk management, tax and advisory, staffing and employment, legal, sales and marketing, expansion and relocation services, commercial real estate brokerage, and business consulting services.

	Standard	Choice	Select	Premium
	\$2,500	\$5,000	\$10,000	\$15,000